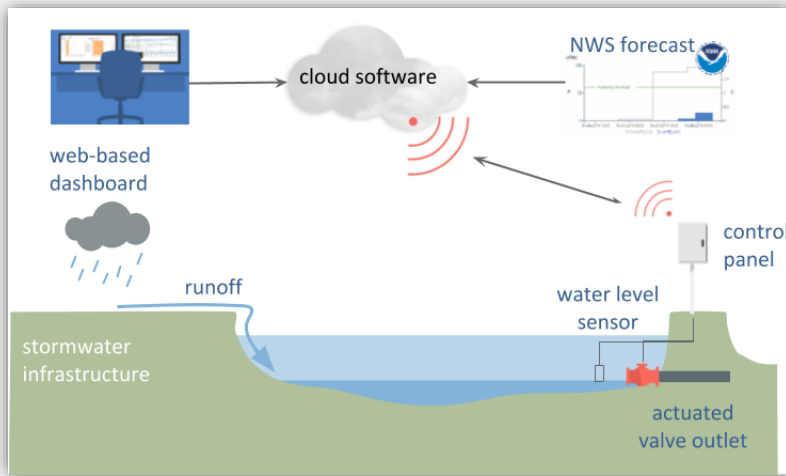




**Stormwater Solutions for
Transportation Projects**

**The Opti Approach to Environmental
Stewardship**

More Environmental Impact. Less risk.



Subway flooding. Polluted waterways. Highway runoff.

Transportation and stormwater don't mix.

Opti delivers one Platform to help transportation authorities better balance new development, environmental stewardship, asset management, and budgetary constraints.

Smart Ponds use real-time sensors and patented prediction software to enhance site performance



[Opti allows] us to deal with an acre of stormwater runoff for less than \$40,000. The traditional approach...cost us \$150,000 an acre. So this is going to save Marylanders as taxpayers tens of millions of dollars.

- Maryland Department of Transportation



Environmental Protection

- Maximize storage capacity
- Increase retention time
- Reduce downstream flooding



Construction & Development

- Smaller facilities
- More efficient operation
- Enhance existing assets



Operations & Management

- Secure web dashboard
- Real-Time alerting and analysis
- One platform for all of your sites



Public Involvement

- Public-facing dashboards
- Performance reporting
- Educational digital displays

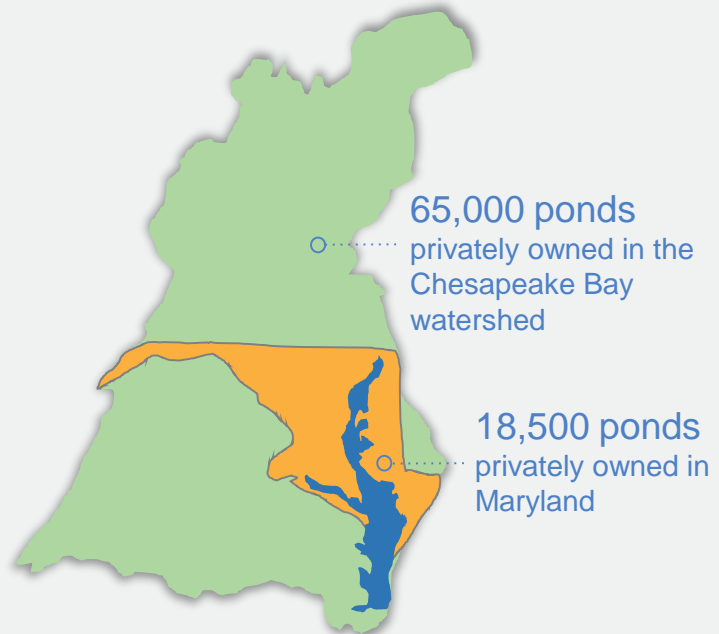


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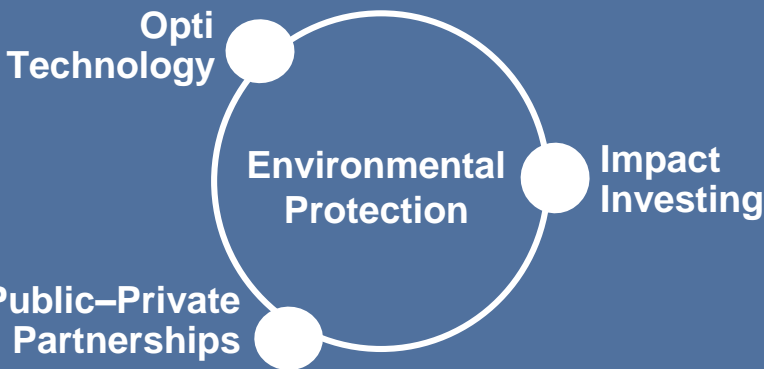
Opti In Action: Public-Private Partnerships in the Chesapeake Bay

The Maryland Department of Transportation (MDOT) is under regulation to treat runoff from 4,621 acres of impervious cover by October 2020. To help them achieve this goal, **Opti and The Nature Conservancy (TNC)** formed a joint venture (JV) and are **retrofitting private stormwater ponds** across the state.

- Thousands of privately-owned stormwater ponds in the Chesapeake Bay watershed.
- TNC/Opti Development Partners retrofits existing stormwater ponds at Walmart stores in Maryland.
- Opti smart ponds capture more pollution and reduce flood risk, creating excess water quality credits
- MDOT purchases excess credits from Walmart, instead of building new assets



Source: US EPA



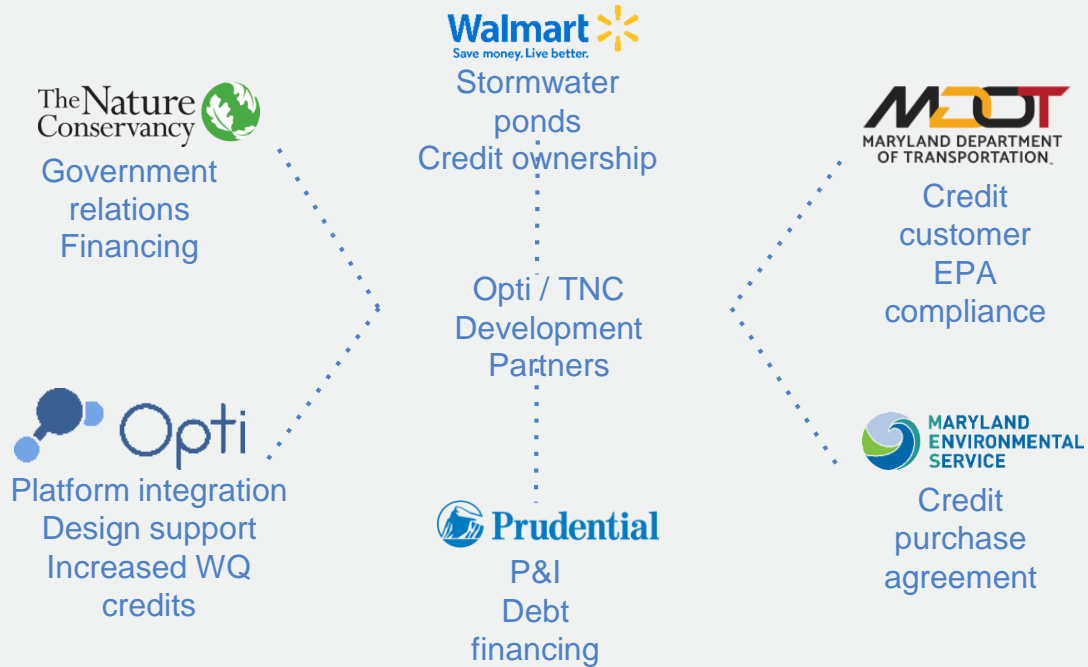
MDOT is the first US state department of transportation to purchase credits from a Water Quality Trading Program.

This arrangement protects the Chesapeake Bay and saves taxpayer money.



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Partnership structure & the Opti Platform



Opti's platform and support allowed this unique partnership to flourish, delivering benefits to every party involved



Curious? Reach out today.



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